



May 27, 2011

By Electronic and Overnight Mail

Debra A. Howland, Executive Director and Secretary
New Hampshire Public Utilities Commission
21 S. Fruit Street, Suite 10
Concord, NH 03301-2429

**RE: Docket No. DG 09-053
Northern Utilities, Inc., d/b/a Unitil - Calculation of Shareholder Incentive**

Dear Ms. Howland:

Enclosed for filing in the above captioned docket is the calculation of the shareholder incentive ("SHI") for Northern Utilities Inc., d/b/a Unitil ("Unitil" or "Company") CORE energy efficiency ("EE") programs approved by Commission Order No. 24,968 on May 21, 2009 and operated from May 1, 2009 through December 31, 2010.

In total, Unitil's earned SHI equals \$111,555 or 8.9% of the Company's 2009-10 EE budget. By sector, the residential SHI is \$78,298 or 12.0% of the residential EE budget. The commercial and industrial SHI is \$40,257 or 6.1% of the commercial and industrial EE budget.

Unitil has included the following attachments: *Exhibit A – Summary of Expenditures and Savings, Exhibit B – Summary of Benefits, Exhibit C - Shareholder Incentive Calculation, and Staff Recommended Performance Incentive Methodology* (as provided to the Company by Staff following its submittal of the Company's 2008 Gas SHI under DG 06-036 and DG 09-167).

If you require more information in this matter, please contact me at (603) 294-5172 or palma@unitil.com.

Thank you for your attention to this matter.

Regards,

Thomas Palma, Esq.
Manager, Distributed Energy Resources

Enclosure

Thomas Palma, Esq.
Manager,
Distributed Energy
Resources
325 West Road
Portsmouth, NH 03801-5638
Phone: 603-294-5172
Fax: 603-294-5272